

Pivot Health Medicare Supplement Plans

Underwritten by Pan American

Take Your Clients from Pre-Medicare to Medicare with Pivot Health

Advantages Of Working with Pivot Health

- Plans A, F, G & N available in 29 states



Flexible "Roommate" discount. Up to 12% discount in most states



Online/ Instant Underwriting for quicker coverage



A rated Carrier



Daily commissions with 12 month advance option



Production based incentive programs



Portfolio of products to serve Pre-Medicare market so you can provide coverage options for the entire household



Pivot Health support from Account Executive team

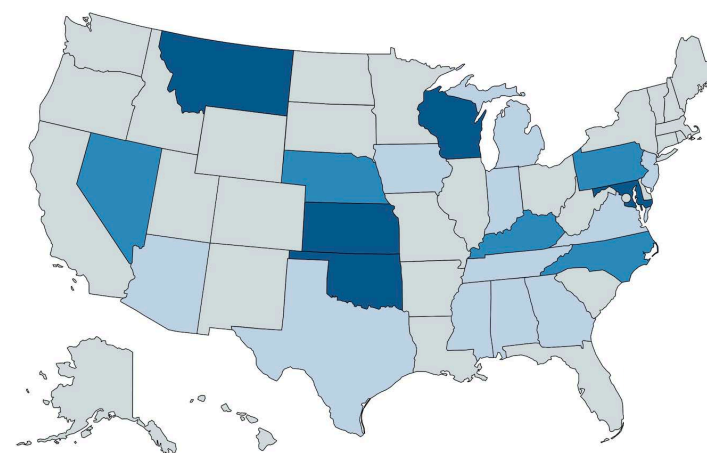


Stand alone dental options with plans tailored to seniors with no waiting periods

Pan American Competitive Map

The map below displays Pan-American median state rates compared to top competitor rates by monthly premium.

Prices Based on Female,
Age 68, No Tobacco, Plan
G with HH Discount April 1,
2020 Issue Date



Pan Am > \$10 less than top competitors
 Pan Am > \$5 less than top competitors
 Pan Am up to \$5 less than top competitors

Why Sell Medicare Supplement Plans

- You can sell all year long
- The best time to sell Medicare supplement policies is 6 months prior to your client turning 65
- No additional licensing certifications needed
- Open Access - No network restrictions
- Providing a solution to protect against out of pocket expenses not covered by traditional Medicare