2026 Q4 BONUS OPPORTUNITY

Earn more on longer-duration short-term medical policies.

Earn more when you write multiple qualifying dental, vision, or supplemental policies.

ESTABLISHED WRITERS* - UP TO $350

- $350 on each 364x2 and 364x3 short-term medical policy
- $150 on each 120x3 short-term medical policy

HOW THE BASELINE WORKS

The universal baseline is 4 policies in the trailing four months. Once an agent reaches sale number 4, every policy thereafter would earn the bonus amount (i.e. sale 5+ would earn a bonus).

FIRST-TIME WRITERS - $150

Earn $150 for an agent's first qualifying short-term medical policy in the period, where qualifying means any duration of 364 days or longer, or a 120x3.

Also eligible for the newer writer payment.

NEWER WRITERS - UP TO $3,000

Earn up to a $3,000 bonus based on the number of qualifying short-term medical policies written in the period, where qualifying means any duration of 364 days or longer, or a 120x3.

- 8 qualifying policies = $500
- 18 qualifying policies = $1,500
- 35 qualifying policies = $3,000

Also eligible for the first-time writer payment.

STANDALONE POLICY:

Earn $20 per qualifying policy.

ATTACHED POLICIES:

Earn $40 per policy when you sell 1 - 9 policies.

Earn $50 per policy when you sell 10 - 24 policies.

Earn $60 per policy when you sell 25 or more policies.

Rates applied retroactively to all attached policies once a tier is reached.

ELIGIBLE PRODUCTS:

Ancillary (Dental and Vision)

Supplemental (Accident, Critical Illness)

BONUS PERIOD	EFFECTIVE DATES	PAYOUT	GET A QUOTE
Sept. 1 - Dec. 31, 2026	Through Jan. 15, 2027	April 2027 *One-time payout*	Offer more. Earn more.

BONUS PROGRAM DISCLAIMER

- Go the Distance + Build More, Q3 Endurance and August - September 2026 Accelerate Bonus programs are separate but qualifying sales count toward all programs.
- Total monthly premium rate on short-term medical plans must exceed $100 to qualify.
- Eligible agencies are determined at the sole discretion of Pivot Health.
- Pivot Health reserves the right to charge back if the minimum requirements are not met.
- Bonus payout will follow assignment of commissions.
- Pivot Health, at its sole discretion, can disqualify any producing agency or agent in the event of erroneous or fraudulently submitted applications, or duplicate applications.
- Policies must remain active for at least 90 days at the time of payout.
- Product availability varies by state; see plan options.

**An established writer is defined as an agent who has written at least one qualifying policy (any duration of 364 days or longer, or a 120x3) within the prior rolling 12 months before the start of this period.*